

Rent What?



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ABOUT ME

Grew up and live in Vero Beach, FL
 Mercer University, Macon, GA
 US Army and US Coast Guard officer for 8 years
 10+ years retail agency
 25 years FAIA, Tallahassee
 Self-employed – Insurance education and consulting

DavidThompsonInsurance@gmail.com



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Subjects

- Pools
- "Car Condos"
- Rent my garage
- Rent my boat dock

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Home Sharing



4

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Home Sharing Numbers

- **Vrbo** made an estimated \$3.3 billion in 2023, making up 25% of Expedia's total revenue
- Over 2 million listings in the US
- Vrbo had 17.5 million unique visitors last year, and was downloaded 15 million times
- Over half of Vrbo users are under 35 years old
- 62% of Vrbo users are female

6

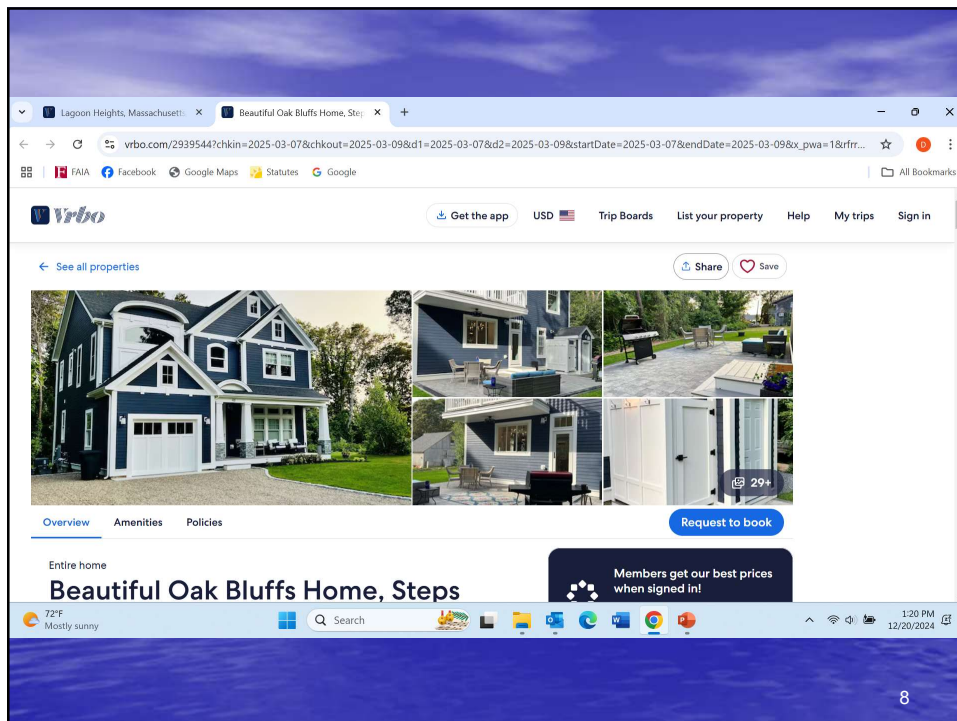
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Home Sharing Numbers

- The United States has the most **Airbnb** listings in the world, with over 7.7 million active listings as of December 31, 2023. Some cities with a large number of Airbnb listings include:
 - **Los Angeles:** 45,595 listings as of February 2024
 - **New York City:** 39,719 listings as of February 2024
 - **Austin:** 15,419 listings as of February 2024
 - **San Diego:** 12,819 listings as of February 2024
 - **Chicago:** 8,949 listings as of February 2024
 - **Nashville:** 8,850 listings as of February 2024
 - **San Francisco:** 8,056 listings as of February 2024

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Overview Amenities Policies

See all 17 reviews >

3 bedrooms 3 bathrooms Sleeps 6 2000 sq ft

About this property
Relax on your private patio as sunset falls over the serene lagoon views. Experience life by the water's edge where adventure awaits.

Washer Barbecue grill Kitchen
Parking available Outdoor Space Air conditioning

See all property amenities >

Explore the area

Martha's Vineyard Hospital 19 min walk
Martha's Vineyard Hospital Development 3 min drive
Oak Bluffs Harbor 3 min drive

\$399 per night

Free cancellation ⓘ
Before Mon, Jan 6

Your dates are available

Start date Mar 7 End date Mar 9

Travelers
2 travelers

Total \$1,831
Total includes fees, not tax [Price details](#)

Starting at \$128/mo with [affirm](#). [Learn more](#)

Request to book

You will not be charged yet

72°F Mostly sunny 1:31 PM 12/20/2024

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Coverage Provided by VRBO

\$1M Liability Insurance

Primary coverage for eligible claims

If you don't have liability insurance for your rental, this program provides that protection. If you do have liability insurance for your rental, this program works with your current provider and gives you \$1,000,000 in added protection for all reservations processed online through Vrbo checkout. If you haven't already, enable online booking to get Liability Insurance at no extra cost.

Liability protection for vacation rentals

Typical homeowners policies may not provide liability protection when your property is used as a vacation rental. This program can provide that necessary coverage for when you are held liable for an accident during a stay at your property (Subject to certain conditions, limitations, and exclusions - Policy Summary).

Global reach

This program provides protection for every reservation processed through Vrbo checkout, no matter where in the world your property is located. Reservations processed through Vrbo checkout are automatically protected, there's nothing more you need to do!

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Homeowners Exclusions

- Coverage C:
 - g. Property in an apartment regularly rented or held for rental to others by an "insured", except as provided in E.10. Landlord's Furnishings under Section I – Property Coverages;
- \$2,500 giveback in "Landlord Furnishings"

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Homeowners "Business" - 2000

- 3. "Business" means:
 - a. A trade, profession or occupation engaged in on a full-time, part-time or occasional basis; or
 - b. Any other activity engaged in for money or other compensation, except the following:
 - (1) One or more activities, not described in (2) through (4) below, for which no "insured" receives more than \$2,000 in total compensation for the 12 months before the beginning of the policy period;
 - (2) Volunteer activities for which no money is received other than payment for expenses incurred to perform the activity;
 - (3) Providing home day care services for which no compensation is received, other than the mutual exchange of such services; or
 - (4) The rendering of home day care services to a relative of an "insured".

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Homeowners "Business" - 2022

- 3. "Business" means:
 - a. A trade, profession or occupation engaged in on a full-time, part-time or occasional basis;
 - b. The leasing of the mineral rights of an "insured location"
 - c. "Home-sharing host activities" or

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HO 06 53 The "Take Away" HO-2000 and Prior

- Excludes all Coverage C
- Theft & VMM excluded
- Section II – Total Exclusion

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HO 06 63 The "Give Back"

- Coverage for other structures
- Give back for rental cancelled due to certain hurricane issues
- Theft given back (exceptions)
- Section II provided

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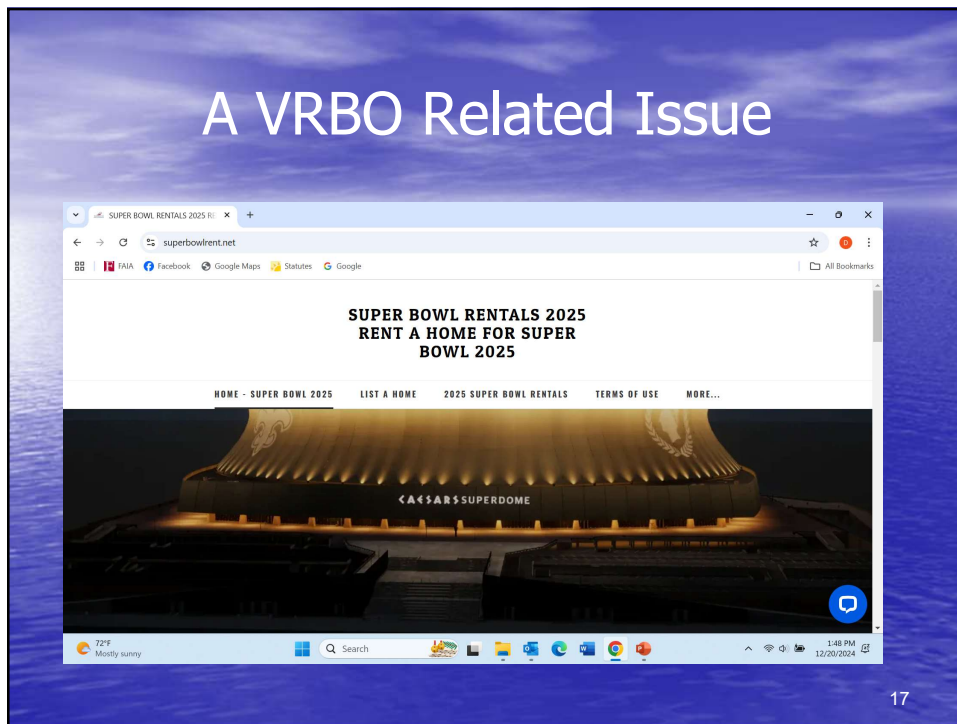
HO-3 Coverage in VRBO

- Coverage C – full limit
 - Property not "usually located" there
- Liability exclusion:
 - 3. "Property damage" to property rented to, occupied or used by or in the care of an "insured". This exclusion does not apply to "property damage" caused by fire, smoke or explosion;

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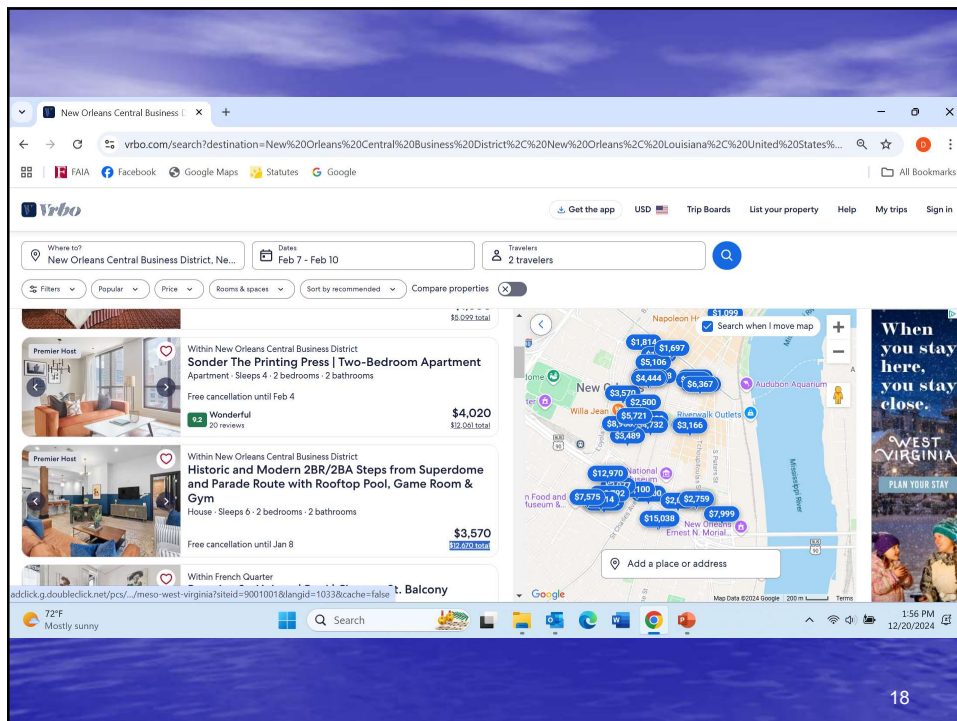
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A VRBO Related Issue



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Super Bowl Rental - Liability

- **Business**
 - a. "Bodily injury" or "property damage" arising out of or in connection with a "business" conducted from an "insured location" or engaged in by an "insured", whether or not the "business" is owned or operated by an "insured" or employs an "insured"
 - b. With respect to other than "home-sharing host activities", this Exclusion E.2. does not apply to:
 - (1) The rental or holding for rental of an "insured location"
 - (a) **On an occasional basis** if used only as a residence;
 - (b) **In part for use only as a residence**, unless a single-family unit is intended for use by the occupying family to lodge more than two roomers or boarders; or

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"Occasional"

- Dictionary.com
 - *Occurring or appearing at irregular or infrequent intervals; occurring now and then*

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Super Bowl.... But...

6. "Home-sharing Host Activities" Means:

A. The:

- (1) Rental Or Holding For Rental; Or
- (2) Mutual Exchange Of Services;
 - Of The "Residence Premises", In Whole Or In Part, By An "Insured" To A "Home-sharing Occupant" **Through The Use Of A "Home-sharing Network Platform**

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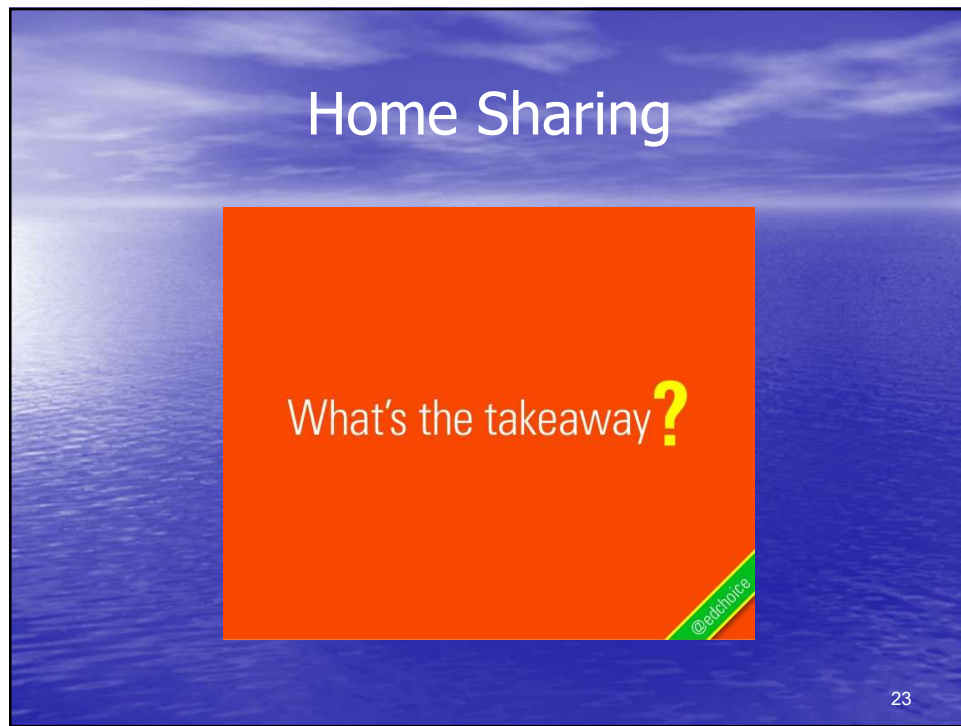
"Home-sharing network platform"

An online-enabled application, web site or digital network that:

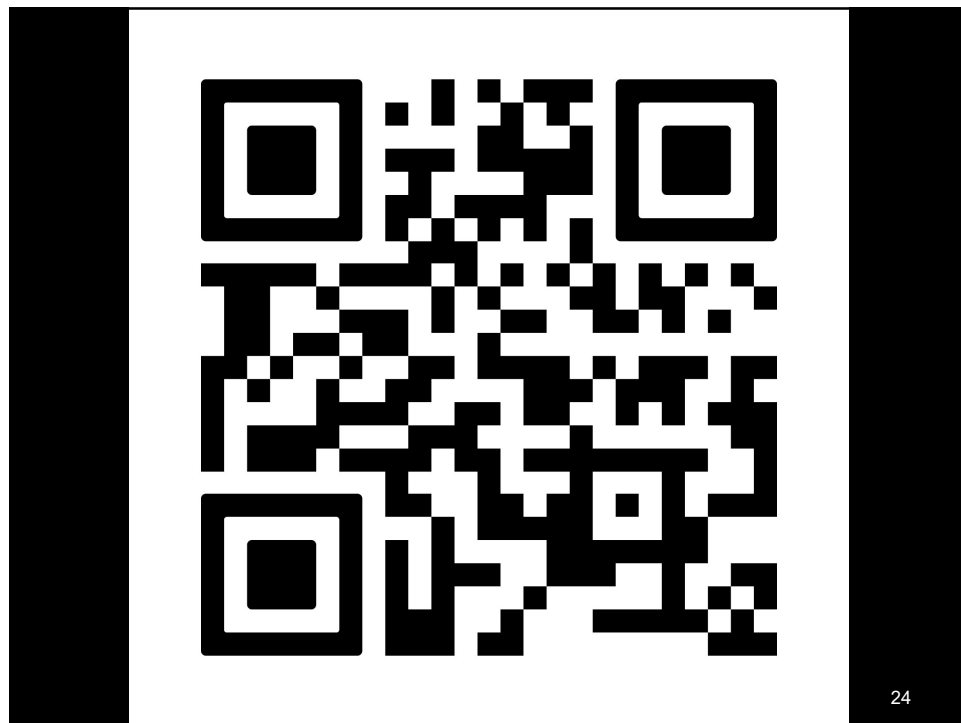
- a. Is used for the purpose of facilitating, for money, mutual exchange of services or other compensation, the rental of a dwelling or other structure, in whole or in part; and
- **b. Allows for the agreement and compensation with respect to such rental to be transacted through such online-enabled application, web site or digital network.**

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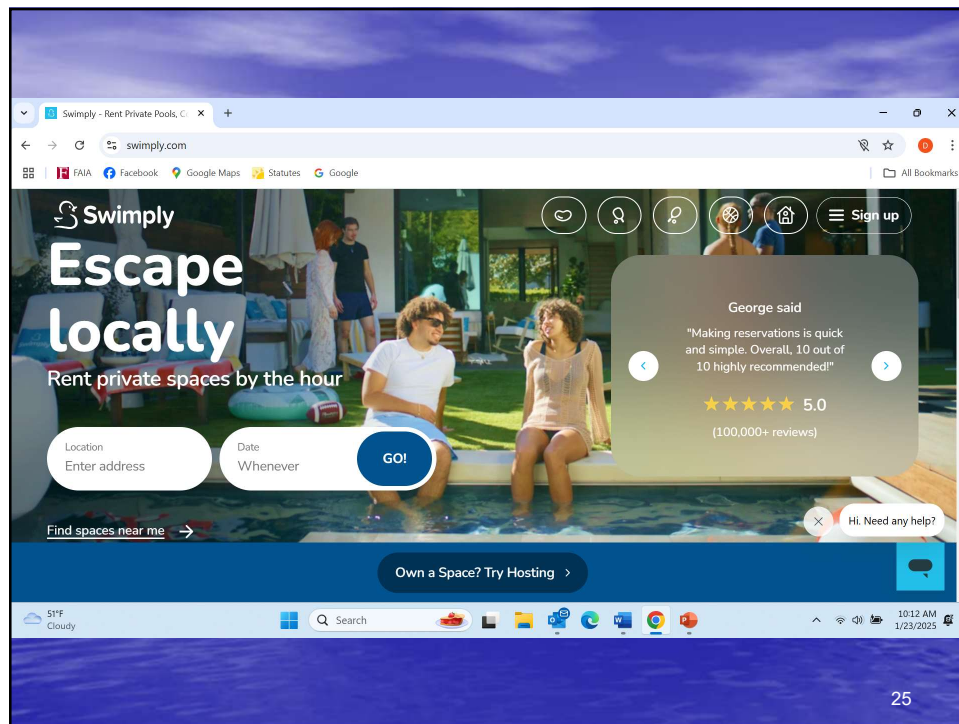
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Swimply Numbers

- Essentially the Airbnb of swimming pools, the Swimply app lets you rent from 25,000+ different private pools, hot tubs, tennis courts, and more across the US, Canada, and Australia. (Aug 1, 2022)

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Swimply Uninsured! | Insurance Commentary

www.insurancecommentary.com

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TRENDING: Passing Fad or Industry Disruption?

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Property & Casualty Insurance Commentary

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Swimply Uninsured!

Aug 10, 2019 | Homeowners | 2 ★ | ★★★★★

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SUBSCRIBE

of 61

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27

27

Swimply

FIND A POOL LIST YOUR POOL RESERVATIONS MESSAGES LOGIN

Where would you like to take a dip?

WHERE

Tallahassee, FL, USA

WHEN

October 19, 20... 1:00 PM - 9:00 PM

GUESTS

2 Adults, 6 Childrens

SEARCH

Slide 57 of 59

Type here to search

11:07 AM
9/6/2019

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Swimply

ReferenceConnect Document: 151 x HO 06 63 - Broadened Home-Sh x

swimply.com/search

FAIA Agency Locator Ed Library Statutes Virtual University Sprint Google

FIND A POOL RESERVATIONS MESSAGES LOGIN

Talwood Pool Party!

Tallahassee, Florida, 32312

2.91 miles

Gather your family and friends to cool off in this private sparkling pool with covered deck area for lounging and barbecuing.

\$40 per hour

[MORE DETAILS](#)

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Type here to search

Online with: Microsoft Exchange

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Swimply - Rent a private swimmi x

swimply.com/s?space_type=pool&use_case=all&distance=21

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philadelphia Jan 24 Anytime 1 guest

Sign up

Try AI Search Filters

All spaces Pools Homes Hoops Pickleball

All Deals Party Family Pet friendly Heated Indoor Hot Tub Grill

Family Pool in Malvern - pet friendly...

Malvern • 19.4 miles away • 5 guests

Relaxation Oasis

Westville • 7.7 miles away • 8 guests

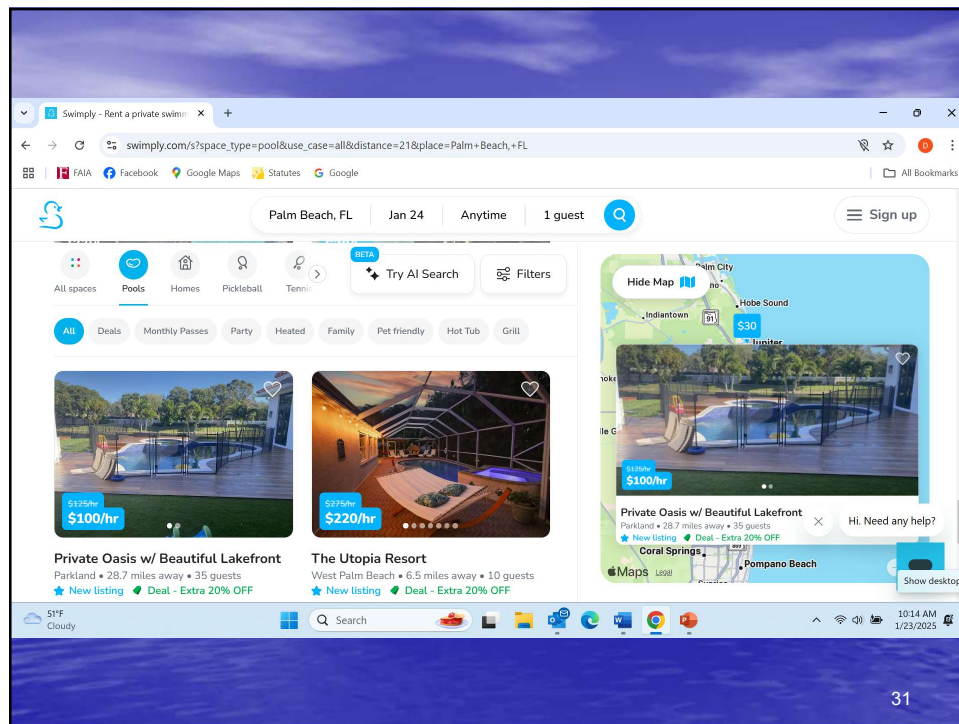
Hide Map

Hi. Need any help?

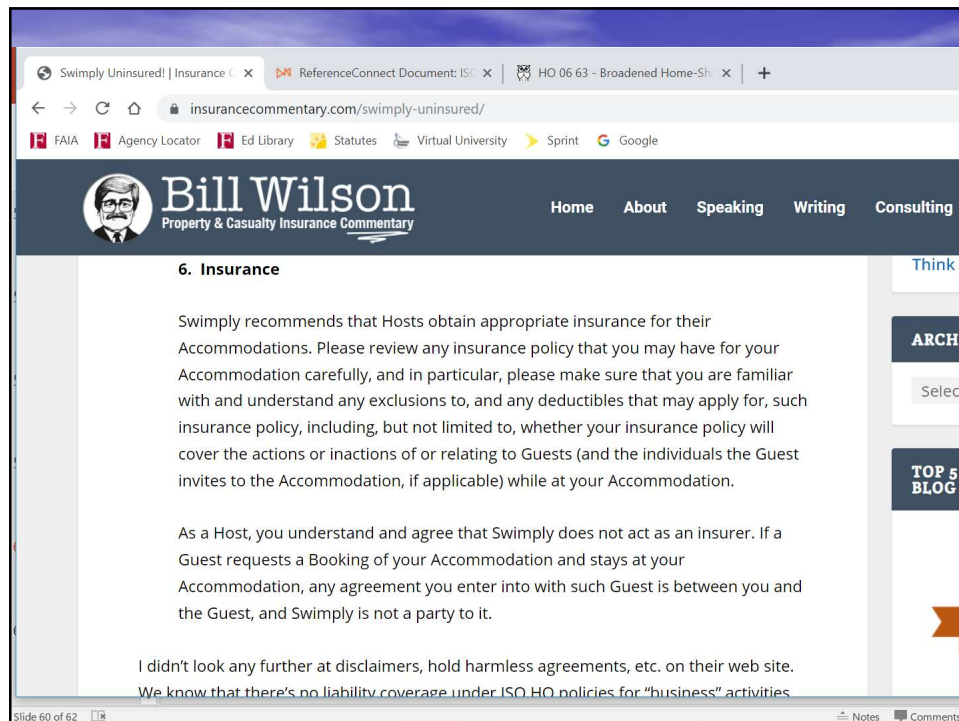
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Homeowners Exclusions

- Coverage B:
 - No coverage for other structure used for business purposes
- Section II:
 - “Business” activities excluded

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Swimply

What's the takeaway?

@edchoice

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Car Condominiums

- A car condominium, also referred to as a garage condo or car condo, is a private, fully customizable space designed to house vehicles. These spaces offer far more than a conventional garage, catering to the specific needs and desires of auto enthusiasts. Car condos are typically located in purpose-built complexes, where owners not only enjoy their personal space but also find camaraderie with like-minded individuals, creating an ideal community for auto lovers.

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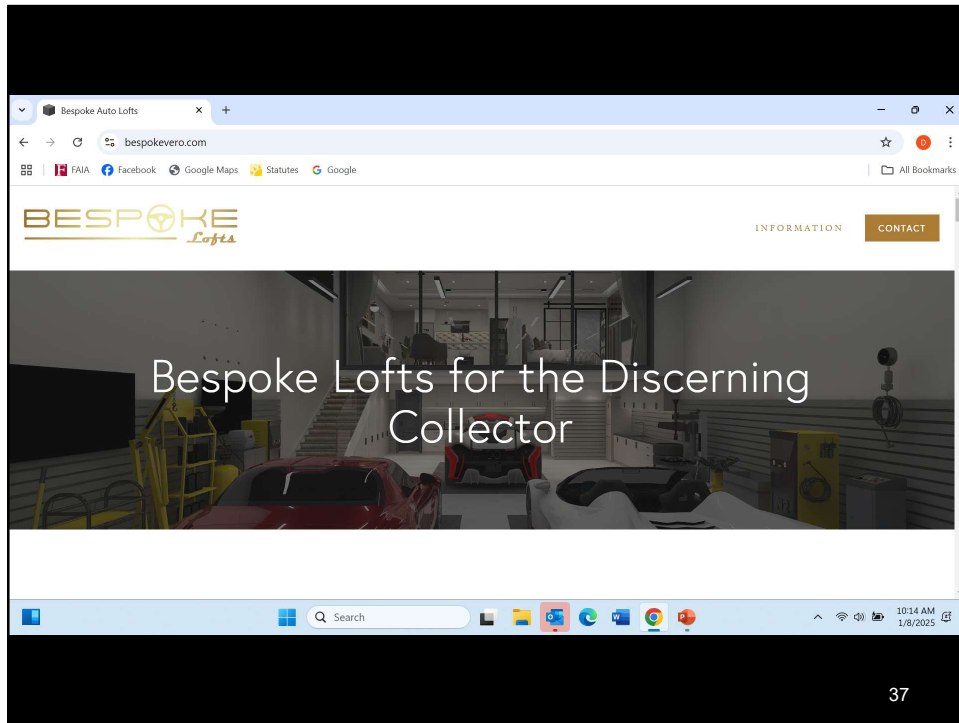
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Car Condominiums

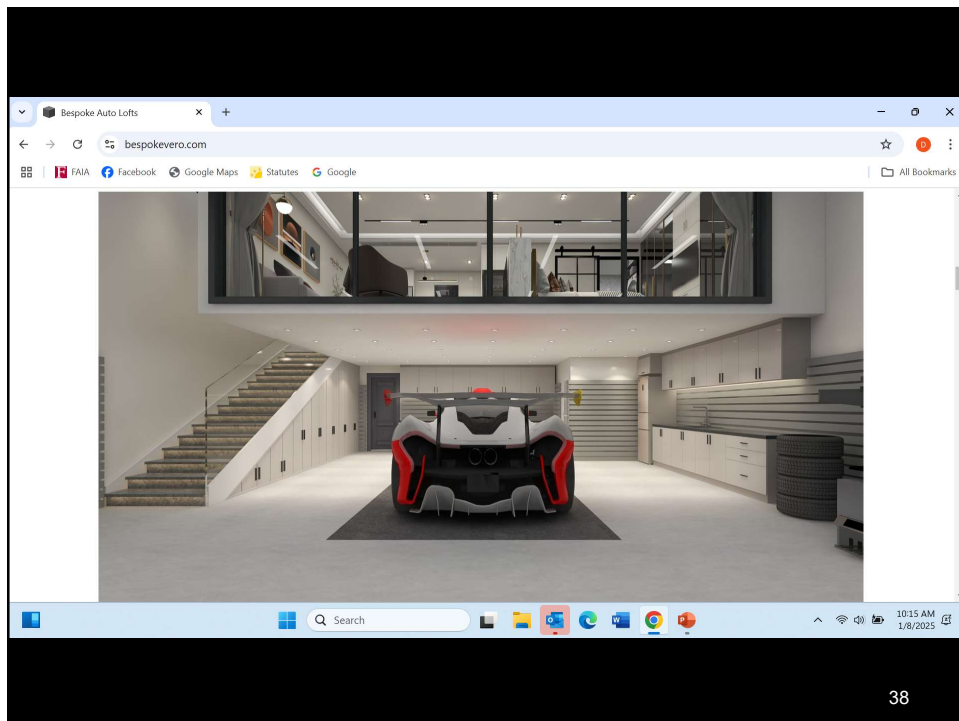
- "My customers aren't flashy," says Brad Oleshansky, founder and CEO of Motor Enclave, a \$100 million facility where units run from \$300,000 to \$1.7 million and owners pay a \$30,000 fee to join, along with a \$6,000 annual fee. "The beauty of it is that it's not about the money or where you live. It's not about who's got the fancier car. It's all about the cars and the passion."

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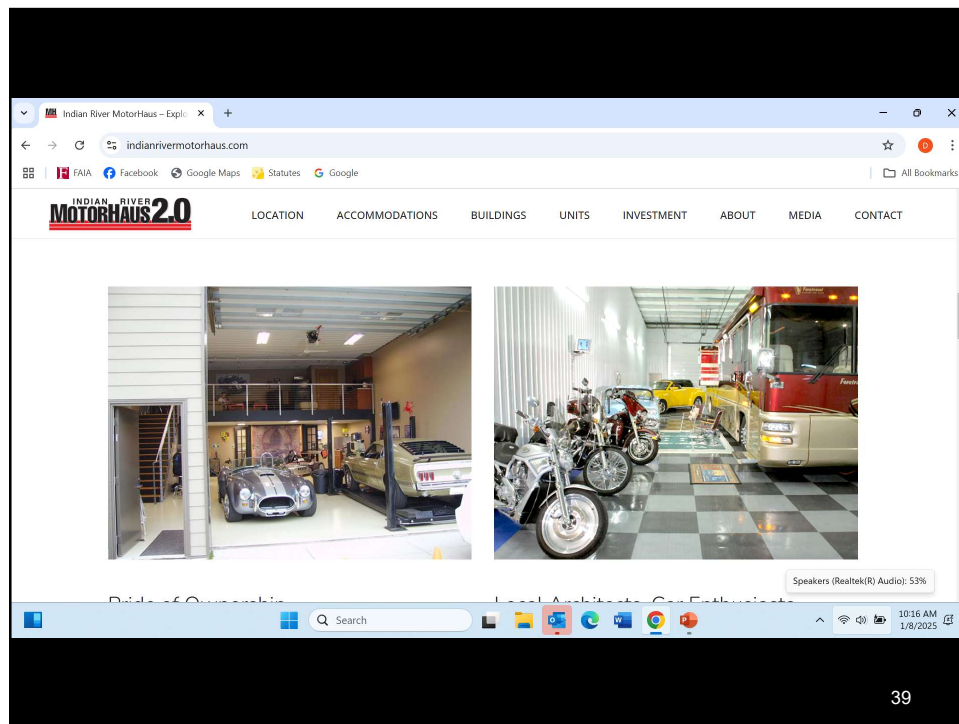
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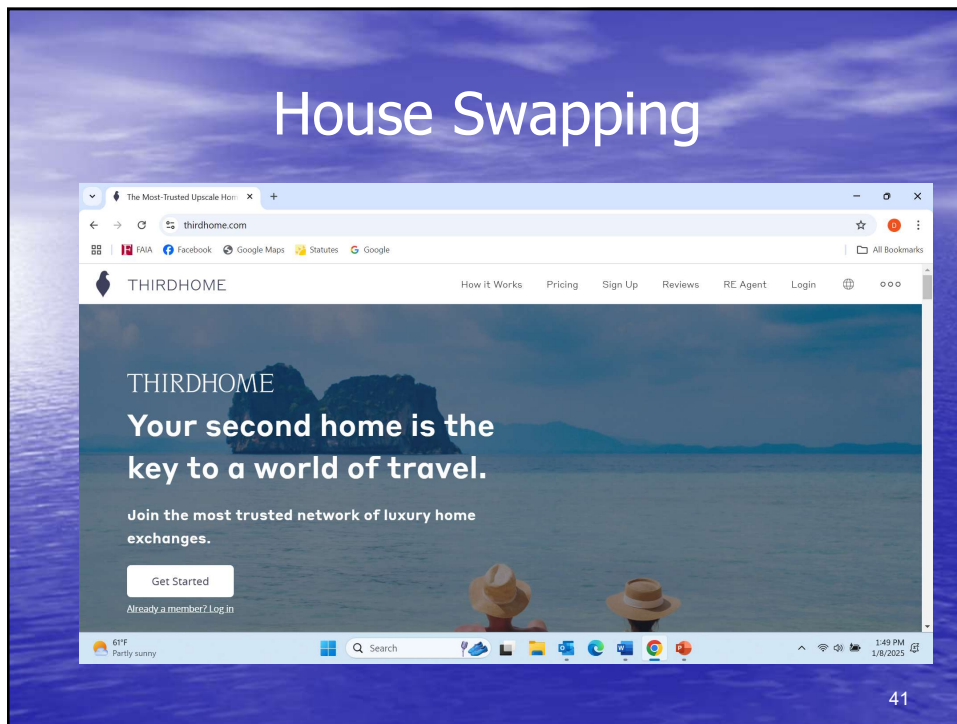
Car Condominiums

- Owned location by the insured. No coverage under their typical HO-3 for main house.
- True condominium ownership
- Same exposures as residential condominiums
- HO-6??
 - Insurer appetite???

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House Swapping



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THIRDHOME

How it Works Pricing Sign Up Reviews RE Agent Login

Typical Exchange Savings

Location	Rental Rate	ThirdHome Exchange Fee
California Coast	\$19,138	\$1,995
Florida, 30A	\$22,863	\$1,395
Mykonos, Greece	\$18,200	\$695

61°F Partly sunny 1:50 PM 1/8/2025

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House Swapping “Exchange Fees”

- Each stay has an exchange fee that is determined by the time of year it's available, size, and location. These fees range from \$495 to \$1995 for the week, not per night. Members can expect an average savings of 90-95% off a standard rental booking rate.

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House Swapping Homeowners Policy Coverage

- Critical question:
 - How often is the home “swapped?”
- The “Where You Reside” issue

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"Where You Reside"

- **A. Coverage A - Dwelling**
- 1. We cover:
 - a. The dwelling on the **"residence premises"** shown in the Declarations, including structures attached to the dwelling;

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"Where You Reside"

- 15. "Residence premises" means:
 - a. The one-family dwelling **where you reside**;

If "you" don't reside there it's not the "residence premises." Possible claim denial for Sections I and II

Examples...

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Where You Reside - Examples

- House was tenant occupied
- Single resident moves into nursing home
- Held for sale, vacant for many months with no intent to return
- Foreclosure
- Child occupies parents' home
- Divorce. (Only one spouse named insured)

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HO-3 Policy Covering Your Home With Occupant There

- Assuming no "where you reside" and assuming rental on "an occasional basis"
 - Coverages A, B, C, D, E and F likely apply
- Analogy:
 - Overseas trip for a month, friends "house sit" for you

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Your Policy if You Are in a "Swapped" house

- Coverage C:
 - Full limit applies
- Liability Exclusion
 - 3. "Property damage" to property rented to, occupied or used by or in the care of an "insured". This exclusion does not apply to "property damage" caused by fire, smoke or explosion;



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Google | Rent Out Your Garage - Neigh

neighbor.com/host/rent-my-garage

FAIA | Facebook | Google Maps | Statutes | Google

Help Sign Up

Rent out your garage

Make \$100-\$600 per month by renting out your empty garage to a neighbor. It's easy, safe and free. Sign up in less than 5 minutes.

List your space

Neighbor

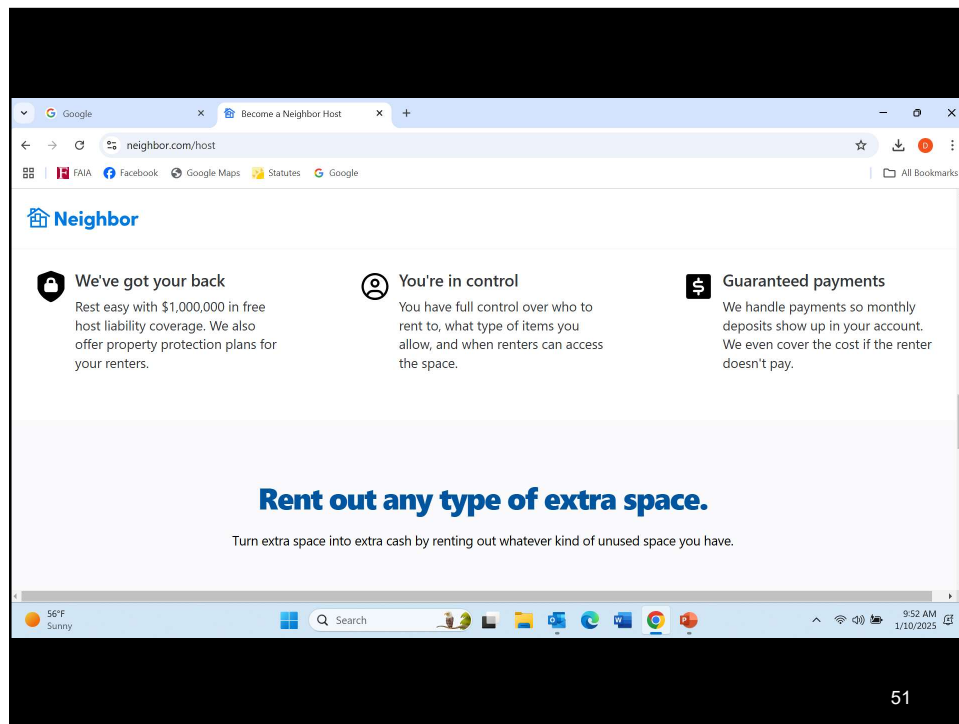
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Search

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Coverage B

- **B. Coverage B - Other Structures**
- 1. We cover other structures on the "residence premises" set apart from the dwelling by clear space. This includes structures connected to the dwelling by only a fence, utility line or similar connection.
- 2. We do not cover:
 - b. Other structures rented or held for rental to any person not a tenant of the dwelling, **unless used solely as a private garage;**

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Coverage B – Sufficient?

- 10% of Coverage A built in
- HO 04 48 – Specific coverage for listed structure



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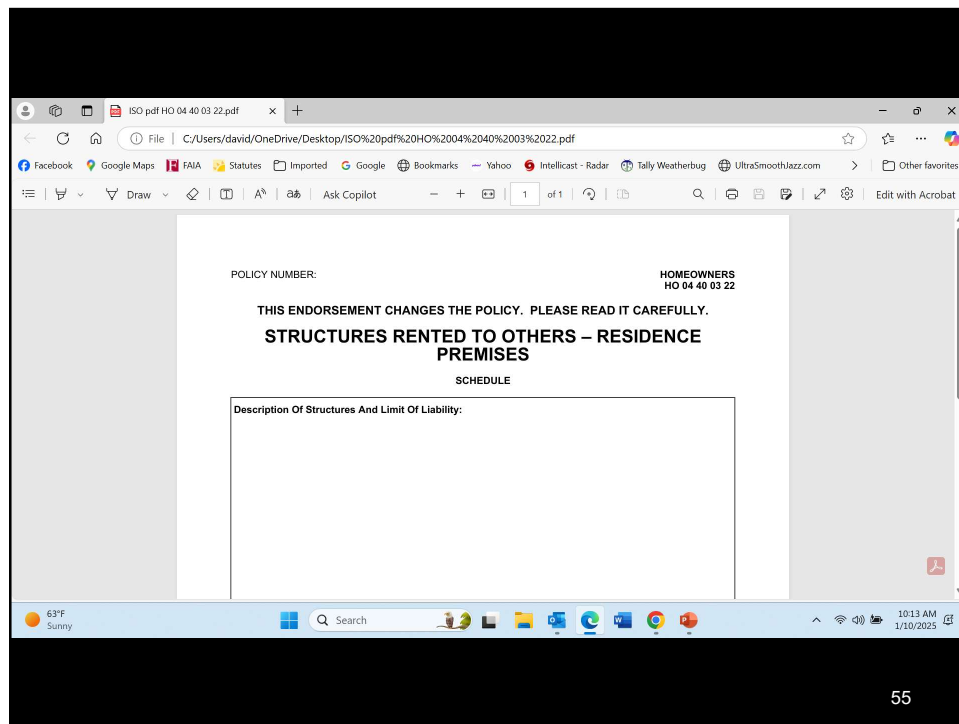
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Rental Garage - Liability

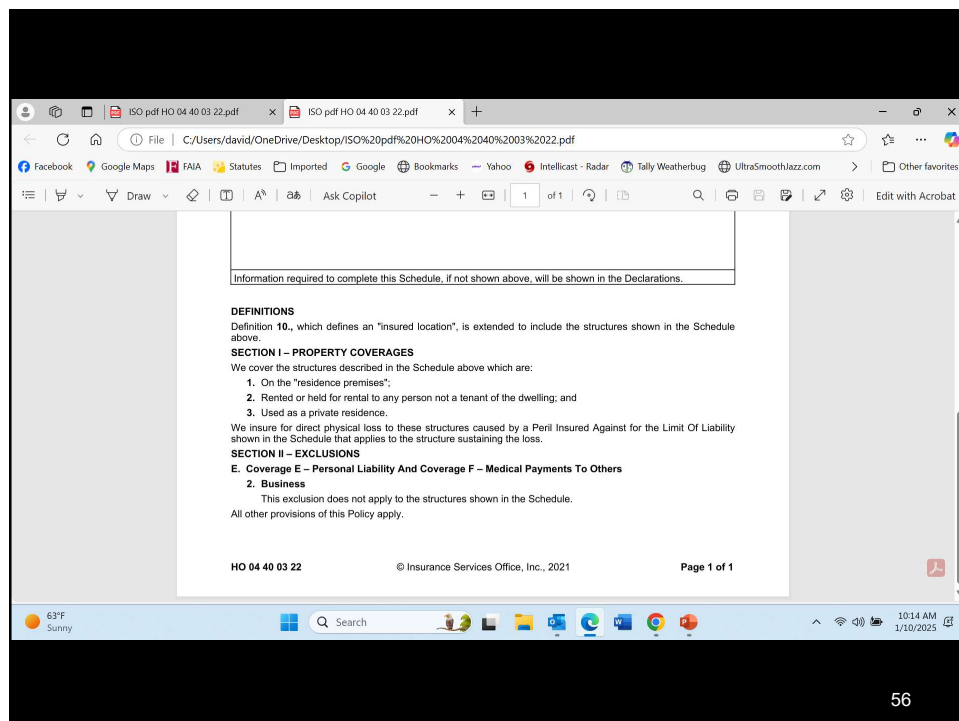
- 3. "Business" means:
 - a. A trade, profession or occupation engaged in on a full-time, part-time or occasional basis;
 - d. Any other activity engaged in for money or other compensation, except the following:
 - (1) One or more activities, not described in (2) through (4) below, for which no "insured" receives more than **\$5,000** in total compensation for the 12 months before the beginning of the policy period;

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DS Boat slips and boat docks for rent

ReferenceConnect Document: X

docksearch.com

FAIA Facebook Google Maps Statutes Google

Listing Type: For Rent or Sale

VIEW DETAILS

Create

Access

Watch

Boat slips and boat docks for rent and sale

DockSearch.com is a on-line boat dock classified site. Locate boat dockage, and rent or sell your boat dock space or boat slip.

Looking for a dock?: It's FREE to find a dock! If you have a boat and are looking for dockage, dry dock, or a boat slip for rent or sale, you can [SEARCH FOR SLIPS AND DOCKS](#).

Have a dock?: If you have a boat dock or slip to rent or sell, and you would like to make some extra money, you can list your dock. *No brokerage fees.* Simple pay a one time (non-recurring) fee to list your dock for rent or sale. Just [create a free account](#) to get started.

"You have a great site there, i'm looking in the keys myself and your site helps a great deal."

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Search

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DS Boat Dock For Rent in Lighthouse

ReferenceConnect Document: X

docksearch.com/listing.asp

FAIA Facebook Google Maps Statutes Google

\$25 per foot, per month

Home: Dock FOR RENT

Private Home Dock LIGHTHOUSE POINT, Florida (Southeast)

4311 NE 23rd Terr
Lighthouse Point, Florida (Southeast) 33064

[VIEW ON MAP](#)

Location Type: Home
Dock Type: Dock
Listing Type: For Rent

Dock space is available immediately. Located in Lighthouse Point off the North Grand Canal this is perfect for any yacht owner to accommodate vessels with access via Hillsboro Inlet. Fresh water power is available along with fresh water.ample parking. Looking for a long-term commitment, nothing less than 3 months will be considered. 65 ft minimum for this

60-foot \$1,500/month

New Lincoln Corsair In Stock

Shop Attractive Deals
On A New Lincoln Corsair At Our Fort Pierce Lincoln Dealership.

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ReferenceConnect Docu... Neighbor | Your Storage... Top 50 Cheapest Storage... Basement for Rent in Phil... Neighbor Storage

neighbor.com/listing/520061?origin=%2Fsearch%3Fmfa%3D%26class%3DPhiladelphia%252C%2BPA%252C%2...

Find storage Storage types For business Become a host Sign up Log in

Basement – 10' x 10'

Philadelphia, PA 19132 ★ 5.0 3 months rented

Features

- Pet free

About this space

We have a clean unfinished basement that is basically unused. My dad is always home after being retired so someone is ALWAYS there.

10' x 10' Basement 50% off (new users) Act fast: 1 left **\$63/mo**

\$63 per month [Reserve space](#)

Full refund up to 24 hours after reservation approval.

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ReferenceConnect Docu... Neighbor | Your Storage... Top 50 Cheapest Storage... Top 2 Cheapest Storage... Neighbor Storage

neighbor.com/search?search=columbia+sc&exposures=indoor&exposures=outdoor_covered&fromSSR=true&min_length=14&min_width=7&type...

Where: columbia sc What: Items Help Login Become a host

Price Size Features Sort by

100% of hosts are identity verified.

2 spaces

Storage near Columbia, South Carolina

Garage : 32x23
West Columbia, SC
★ 5.0 46 months rented
"Michael was a great host! Very responsive and partial with letting us know things. Would definitely recommend renting from him and would rent from him..."
\$140 per month

Garage : 20x12
Lexington, SC
50% off (new users)
\$222 per month

Want to see more options?
Try adjusting your search area or removing filters.

[Load more options](#) [Clear filters](#)

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Motorized Bicycles and Motorized Scooters



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Johnson Strategies

https://johnsonstrategiesllc.com

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What You Need to Know About E-Bikes!

JANUARY 9, 2024 - OPINIONS BY SCOTT JOHNSON — LEAVE A COMMENT

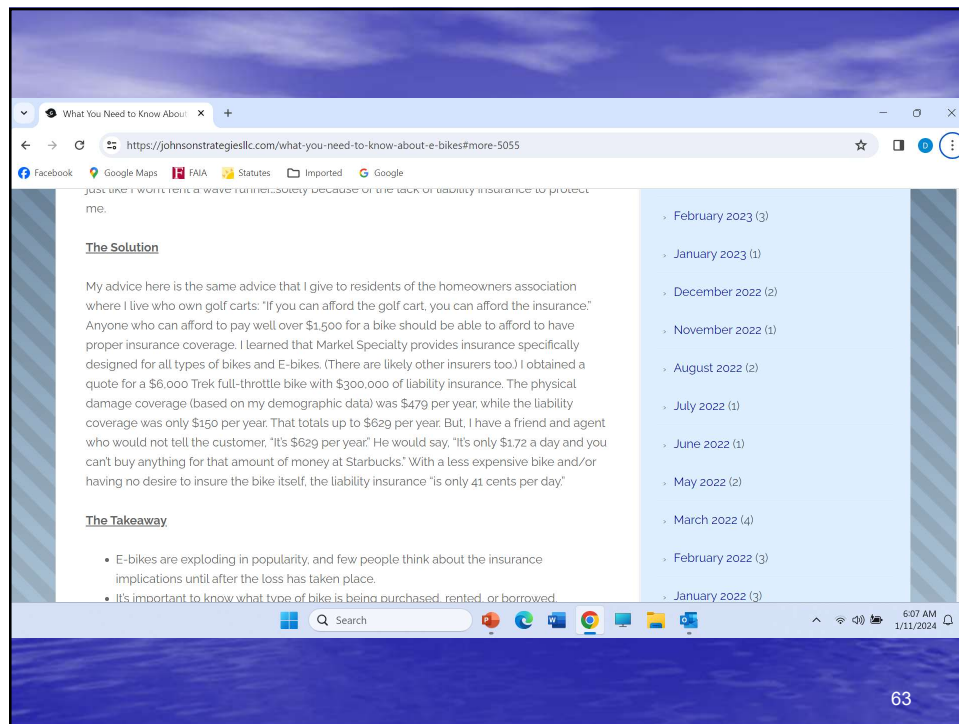
Unless otherwise attributed, articles on this site are the opinions of Scott Johnson.

Search this website

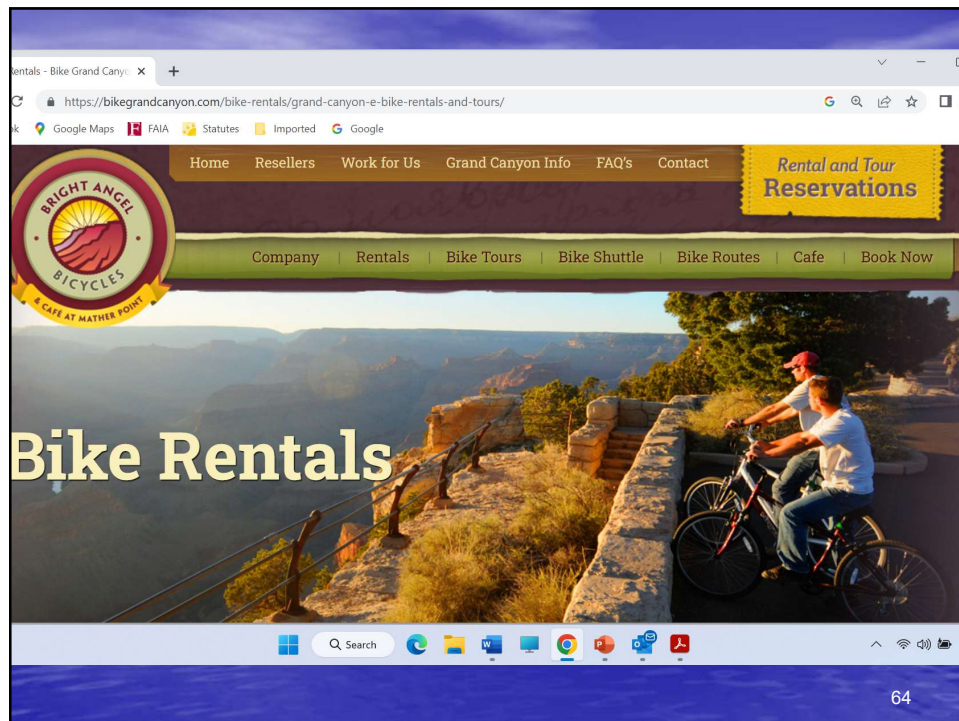
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https://bikegrandcanyon.com/bike-rentals/grand-canyon-e-bike-rentals-and-tours/

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eBike Rentals
Stroller & Wheelchair Rentals




November 2023: eBikes available October 23 – November 28, weather permitting:
| Hours 10am-4pm daily

CLICK HERE TO BOOK NOW

eBikes are a great way to go further and have more fun on a bike at Grand Canyon! We offer Class 1 eBikes, (Electra Townie) that are also known as "pedal assist". A pedal assist eBike it is a win, win. You continue to get the same thrill of riding a traditional bike combined with extra power in the pedals to help up the hills!

Average battery range is 30-40 miles depending on the use of power assist setting choice. Each bike has 4 power assist modes. Operating the bicycle in the higher levels will use up the battery life faster and could result in a empty battery. If your bike runs out of battery power prior to returning to our shop, you can continue to pedal the bike manually.

PEOPLE'S CHOICE
VOTED & AWARDED 6 YEARS IN A ROW
TRAVELERS' CHOICE
2011-2012-2013-2014-2015-2016

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le: How Are x +

https://super73.com/blogs/guides/pedal-assist-vs-throttle?utm_id=1827937662--122555816575--586791586043--&utm_source=google&utm...

Google Maps FAIA Statutes Imported Google

Order now to lock in prices before they go up on 1/4/23. View Pricing

ELECTRIC BIKES GIFT GUIDE PARTS & ACCESSORIES APPAREL COLLECTIONS DISCOVER SUPPORT

Reading Pedal Assist Vs. Throttle: How Are The... • 5 minutes

WHAT IS PEDAL ASSIST AND THROTTLE IN AN ELECTRIC BIKE?

The difference between ebike pedal assist and ebike throttle assist is pretty simple.

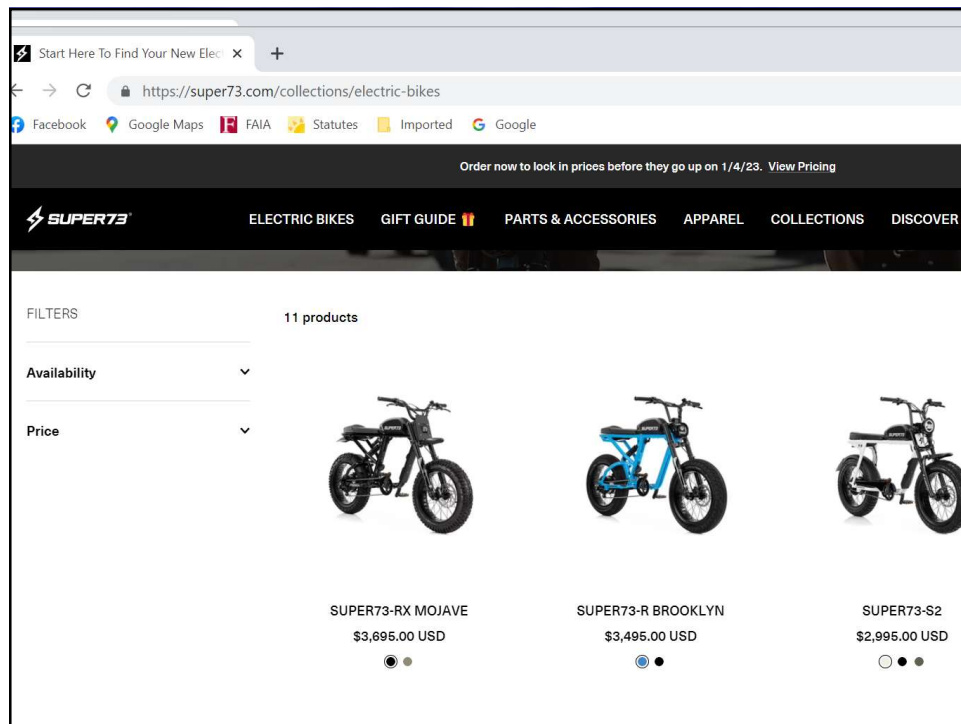
In the case of a pedal-assist design, a cadence sensor is installed near the bottom bracket (where the cranks attach). This device tracks how many revolutions per minute your cranks are turning. If you're pedalling, the cadence sensor picks up this motion and activates the electric motor, giving you motor assist.

But in a throttle-actuated design, it's a little more like a motorcycle. You don't have to pedal to access your electric motor's power. All you need to do is add a little pressure to the throttle with your thumb, and you'll get as much or as little assistance as you like.

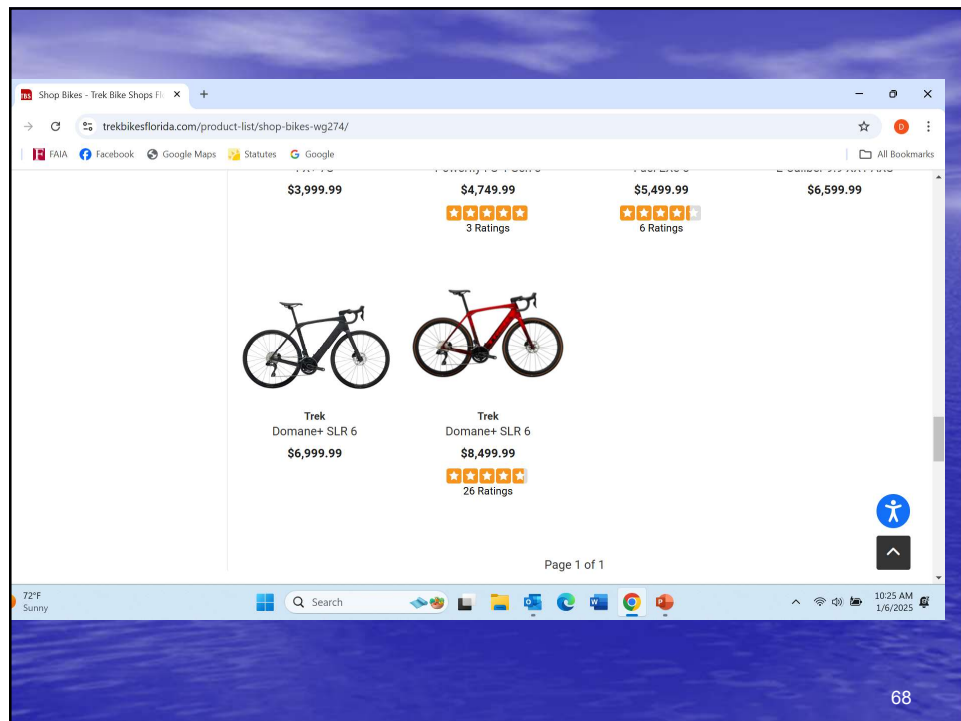
The beauty of either system is that it's like riding a bike, only better.

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ISO 2022 Program Motorized Bicycles and Motorized Scooters

- Introduction
- We are revising the definition of motor vehicle in our Homeowners base policy forms. In addition, we are revising a current endorsement and adding a new endorsement to address coverage related to certain types of recreational vehicles.

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Motorized Bicycles and Motorized Scooters

- Background
- In recent years, bicycles and scooters with motors, particularly but not exclusively electric motors, have become increasingly common, especially in urban areas. **Motorized bicycles generally fall into two categories. Some are fully self-propelled by a motor.** Others are what is known as pedal-assisted. **Pedal-assisted bicycles, in general, are only occasionally propelled by an electric motor attached to the wheel or the hub of the bicycle, and usually require pedaling to initiate and/or continue the motion of the vehicle.** Motorized scooters are generally propelled solely by their motors.
- **We believe that motorized bicycles and motorized scooters present hazards very similar to those presented by other motor vehicles designed for recreational use and not generally subject to motor vehicle registration.** Therefore, we are making changes to address these vehicle's exposures in a similar manner, as well as giving insurers additional options in addressing these types of vehicles.

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Motorized Bicycles and Motorized Scooters

- **Explanation of Changes**
- To more explicitly express that motorized scooters and pedal-assisted motorized bicycles are included in our definition of motor vehicle, and hence provided coverage as specified for both owned and non-owned recreational vehicles under Section II - Liability Coverage of the policy, we are revising the definition of motor vehicle as follows:
 - "Motor vehicle" means:
 - a. A land or amphibious vehicle that is or capable of being self-propelled;

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New Company Exclusion

- The changes are as follows:
- 1. On page 1, under DEFINITIONS, a definition for "E-bike" has been added and reads:
 - *E-bike" means a bicycle or tricycle that can run on electric power or by pedaling.*

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Motorized Bicycles and Motorized Scooters

HO 2011 & Prior

- "Motor vehicle" means:
 - a. A self-propelled land or amphibious vehicle

HO-2022

- "Motor vehicle" means:
 - a. A land or amphibious vehicle that is self-propelled or **capable of being self-propelled**

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Motorized Bikes & Scooters Homeowners

- 2. If Exclusion A.1. does not apply, there is still no coverage for "motor vehicle liability", unless the "motor vehicle" is:
 - a. In dead storage on an "insured location";
 - b. Used solely to service a residence;
 - c. Designed to assist the handicapped and, at the time of an "occurrence", it is:
 - (1) Being used to assist a handicapped person; or
 - (2) Parked on an "insured location";
 - d. **Designed** for recreational use off public roads and:
 - (1) **Not owned by an "insured";**

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Motorized Bikes & Scooters Homeowners – Damage to the Bike

- Coverage C: "We cover personal property owned or **used by** an insured"
- But... is it a "motor vehicle?"
- Liability won't cover the bike: "CCC"

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Motorized Bikes & Scooters PAP

- Liability: Less than 4 wheels 
- Med-pay: Less than 4 wheels 
- PIP: State specific
- UM: State specific
 - Depends on facts
- Physical Damage: Not a "private passenger auto, pickup  or trailer

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Insurance - In x Geico Bicycle Insurance | Sponso x Market | Cycle Insurance Quote x +

https://quote.markelinsuresfun.com/cyclist/Express/default.aspx

Google Maps FAIA Statutes Imported Google

POLICY LEVEL COVERAGES

Coverages:	Limit	Deductible	Premium
Bicycle Liability (2)	\$300000		\$150
Medical Payments (2)	\$1000		\$24
Vehicle Contact Protection (2)	\$10000		\$48

UNIT LEVEL COVERAGES

2022 TREK

Coverages:	Limit	Deductible	Premium
Bicycle Physical Damage (2)	\$2,200	\$500	\$168
Competitive Event Fee Reimbursement (2)	\$500 per occurrence / \$1,000 per term		incl.
Rental Reimbursement (2)	\$250 per occurrence		incl.
Spare Parts (2)	\$500 per occurrence / \$1,000 per term		incl.
Cycle Apparel (2)	\$500 per occurrence / \$1,000 per term		incl.
Worldwide Physical Damage (2)	No Coverage		\$0
Roadside Assistance (2)	No Coverage		\$0
Unit Premium			\$390.00

OWNERS

DAVID RUNS

UNITS

2022 TREK

OPERATORS

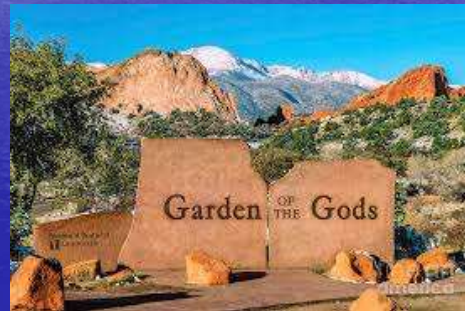
DAVID RUNS

SAVE AND RETURN LATER

VeriSign Secured

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E-Bikes – Personal Experience



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Birds and Limes

What's the takeaway?

@edchoice

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Final Questions?



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THANK YOU Conclude...

- E-mail me with questions



- DavidThompsonInsurance@gmail.com

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